



CONTRACT 2016  GATE FLIER

# UNION STRONG

*“UNITED WE BARGAIN, DIVIDED WE BEG”*

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## Three Days Left – Lots of Issues to Resolve

### UTAS Talks about “Real World” But Fails to Recognize Employees’ Worth

UTAS management is running out of time. With three days of bargaining, they need to figure out a basic equation:

Great Workers + Healthy Profits = Good Contract.

IAM chief negotiator Mike Stone made sure it was clear: “This Company is making a boatload of money. If you can give Louie Chenevert \$184 million as a reward for NOT doing his job, you should be able to address the concerns of the people creating your wealth.”

The message was clear, but management is still having trouble hearing it. They talk about being “competitive” in the “real world.” What they mean is they are used to workers retreating from the global corporate attack.

Management is going to have to adjust to a new “real world.” The products we make are in demand. Producing them requires skill and cooperation. They need **us** – the workers. And we need an acceptable agreement. That’s a fair deal.

IAM negotiators spelled out the big obstacles in the way of a positive outcome:

- **No pension for future workers.**
- **Shrinking health care coverage.**

- **Thin Job Security**
- **FIVE year contract without adequate incentives for long deal.**

Management stated real Job Security was “nearly impossible,” despite the aerospace boom. Health insurance cost shifts are “fiscally responsible.” The pension take-away “will not affect anyone here now.” Yada, yada, yada.

Sure, it’s an unpredictable world. That’s why workers demand a contract that protects our livelihoods in a reasonable way. So far, UTAS has failed to reach that goal.

We have hammered out some contract language, and reached a dead end on other issues. Still not on the table are any economics – wages, holidays, vacations, pension, savings plan.

If management’s plan is to “buy” the contract through a pension bump or pay hike that distracts members from take-aways, they better think again.

It’s time for management to deal with the real. The reality is that without an acceptable agreement, production may stop Sunday night. It’s time to recognize workers’ worth or risk the outcome.

# Together We Win!